



Mayor Marilyn Strickland
Tacoma Municipal Building
747 Market Street
Tacoma, WA 98402

Dear Mayor Strickland,

July 6th, 2015

MU Net, Inc. has been providing IP-based Advanced Metering Infrastructure solutions since 1999 and has been working with and providing Tacoma Power AMI solutions specifically tailored to utilize Tacoma's Click! Network HFC Infrastructure since 2004.

Over the past 10+ years, more than 15,000 WebGate AMI meters have been deployed in Tacoma, all of which connect directly to the Click! Network using a cable modem integrated under-the-glass of each WebGate meter. This was a revolutionary technology when first deployed in 2004 and in the time that has passed since the first WebGate meters were deployed in Tacoma, there have been significant industry-wide advancements in HFC Cable & IP network communications technologies which could be incorporated in a next generation WebGate AMI solution that would continue to utilize the Click! Network for direct meter communication.

The development and deployment of IP-based AMI solutions remains the core focus of MU Net, Inc. and we are confident that we can continue to assist Tacoma Power in leveraging Click! Network for AMI with an optimized next generation WebGate solution.

Best Regards,

Sean P. Doyle
President